

HIT Jobs Survey

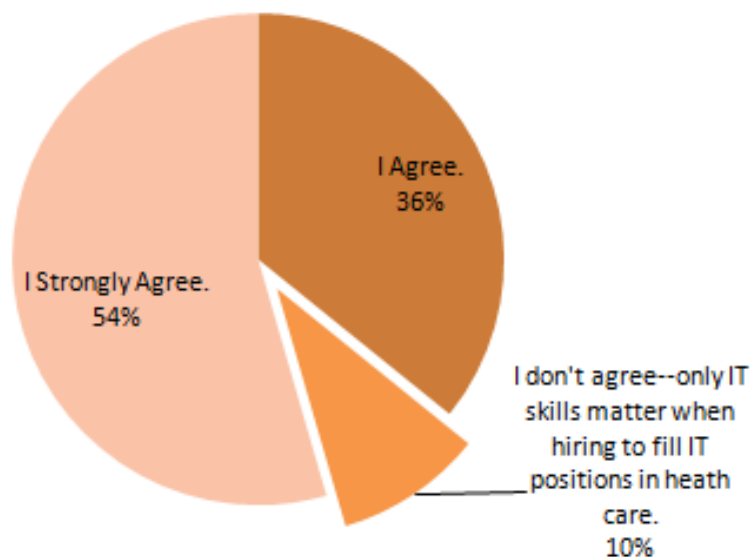
February 8, 2010

135 respondent survey

- 20% of survey participants are “Beginners” in HIT: < 1 year, Student
- 30% of survey participants are “Intermediate” in HIT: 1-5 years, Decision Influencer, Working Level
- 50% of survey participants are “Expert” Level in HIT: 5+ years, Decision Maker, Senior Management

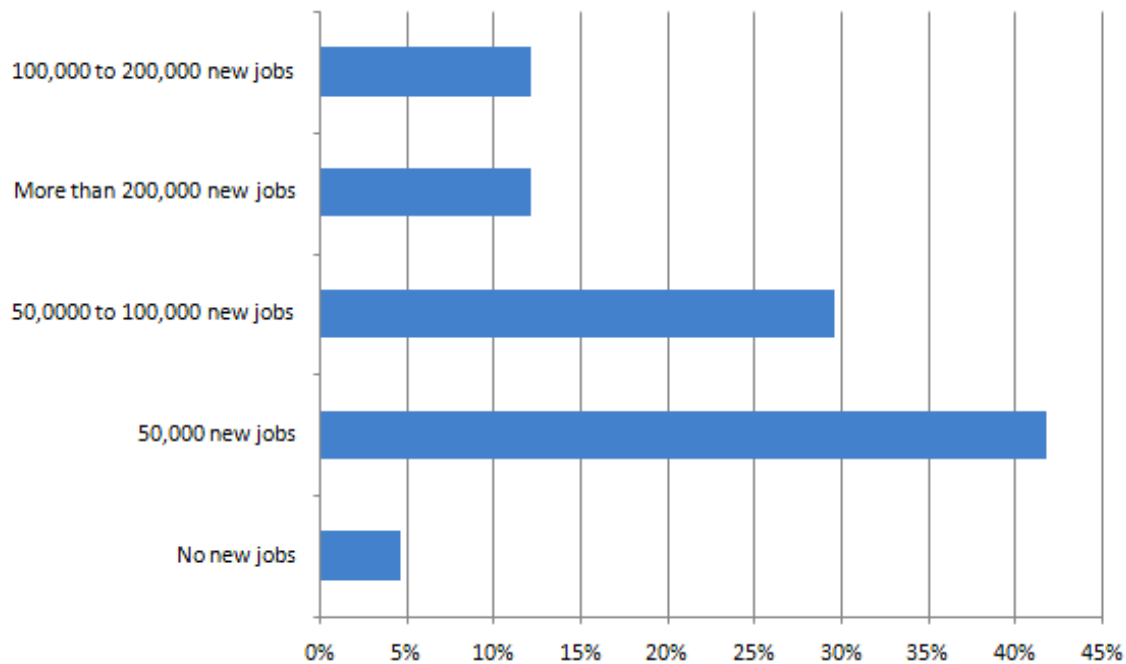
90% of survey participants believe that HIT employers want both IT and health care experience/knowledge.

"Health IT employers are more likely to hire IT workers with health care industry experience/knowledge."



96% of survey participants believe that there will be 50,000 - 200,000+ new jobs in HIT.

How many new jobs do you think will be created between now and 2015 for Health IT workers?



Survey participants believe Consultants and Trainers will fill most new positions; closely followed by sales and IT positions.

Which jobs will fill the majority of positions required to implement EHR/EMR in the next 5 years?

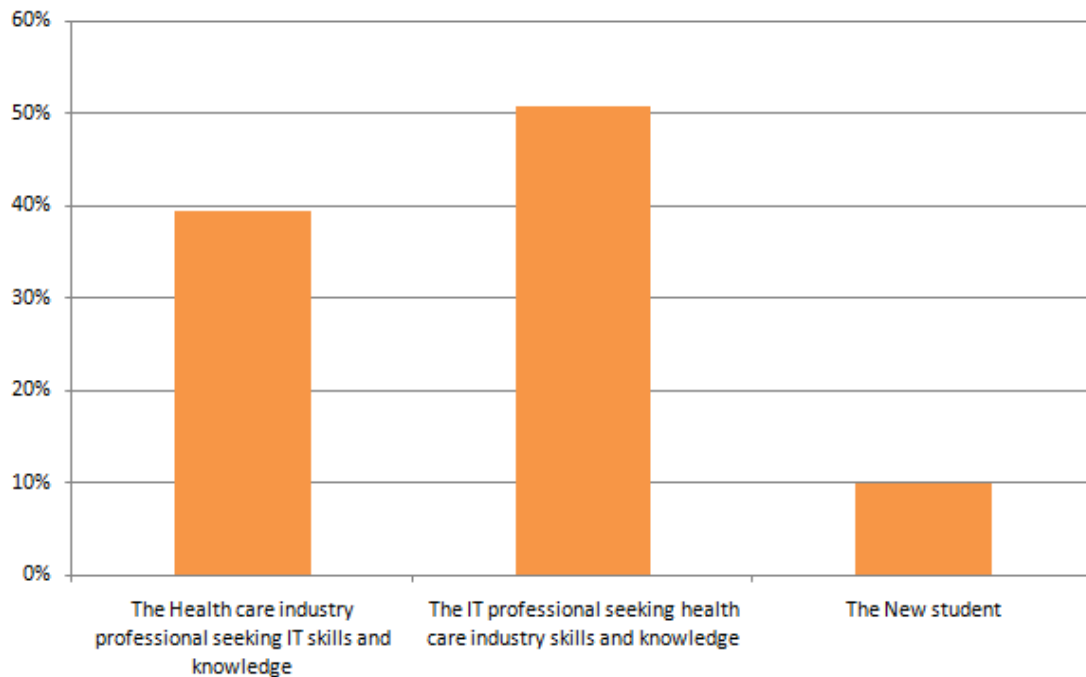
| | Most | Some | Few |
|------------------------------|------|------|-----|
| EHR/EMR Consultant | 63% | 35% | 2% |
| Application Support/Training | 61% | 34% | 6% |
| Desktop/Network Support | 39% | 48% | 14% |
| Other | 28% | 49% | 23% |
| Sales Rep | 24% | 57% | 19% |
| DBA | 23% | 61% | 17% |
| Unix Admin | 8% | 55% | 38% |

Note: "Other" jobs (as stated by survey participants)

AUDIT, COMPLIANCE, RISK ANALYSTS, DEVELOPERS, QA, SDLC POSITIONS, CLINICAL ANALYSTS, DATA/INFORMATION MANAGERS, PRIVACY AND SECURITY EXPERTS, HEALTH IT MANAGERS, INTEGRATION SPECIALISTS, IT PROJECT MANAGERS, IT/CLINICAL LIAISONS, RNS WITH HEALTHCARE INFORMATICS, OFFSHORE PROGRAMMER/DEVELOPERS, BUSINESS ANALYSTS, SOFTWARE ENGINEERS, DATA ARCHITECTS, TRANSITION COORDINATORS

More than 50% of the survey participants believe IT professionals will seek additional skills to work in HIT.

Who is most likely to seek additional job skills to work in Health IT?



95% of the survey participants believe HIT certification is valuable in the hiring process

What level of interest do employers have in a Health IT credential that effectively validates the Health IT skills of working level IT applicants?

